

**For Immediate Release  
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**PAYNE CONSULTING GROUP FOUNDER DONNA PAYNE WINS FIRST EVER  
“CONSULTANT OF THE YEAR” AWARD**

**Law Technology News Also Awards Payne Consulting Group  
A “Collaboration Product” Bronze Award**

**January 7, 2009 – Seattle, WA.** Another first for Donna Payne, founder of Payne Consulting Group. In the first ever award of its type, Donna has been recognized as “Consultant of the Year” in the 2008 Law Technology News Awards.

With six categories of awards recognizing outstanding innovation in the use of legal technology, Incisive Media’s *Law Technology News* solicited nominations from its subscribers during 2008. The award recipients were chosen by an independent panel of jurors comprised of members of LTN’s Editorial Advisory Board.

During this year’s selection process, the panel decided to create a new award, Consultant of the Year, and awarded the first honor to Donna Payne. As Kevin Iredell, Group Director, Brand Management for Incisive Media states: “All of our winners have demonstrated innovation and creativity in applying technology to a wide range of legal challenges. We’re delighted to welcome this year’s awardees to this elite group.”

For over a decade, Payne Consulting Group has been a leader in providing cost-effective desktop technology solutions for corporations, including law firms of every size. Payne’s wide array of products include Metadata Assistant and other “assistant” applications which increase a firm’s productivity while at the same time streamlining the production of documents and performance of tasks within Microsoft Office. The updated Forms Assistant has helped many firms quickly make the transition to Office 2007 while at the same time minimizing implementation and training costs.

In addition to the Consultant of the Year award, Payne Consulting Group’s new video training product took the Bronze award for best Collaborative Product of the Year. Teaming up with an Emmy-award winning producer and director, Payne has created numerous training videos for their products as well as for Microsoft Office 2007. Video features include easy-to-navigate controls and the display of a person/trainer who is visible at all times. Firms can effectively supplement their existing training resources or use them in lieu of traditional classroom training.

As a winner of an LTN Technology Award, Payne's video products have been recognized "by actual product users, who demand solid value and performance." As Stephen Lincoln, Vice President and National Group Publisher for Incisive Media states, "These winners can feel proud that their products and services have earned the respect and recognition of professionals throughout the industry."

The 2008 LTN Awards will be presented during the Awards Dinner at LegalTech New York on February 2, 2009. . More information on the awards and winners will be featured in the March 2009 issue of *Law Technology News* and at [www.lawtechnologynews.com](http://www.lawtechnologynews.com).

### **About the Awards**

Each year, *Law Technology News* selects law firm and in-house law department winners for its annual Law Technology News Awards program. The recipients were selected by an independent panel of three jurors, all members of LTN's Editorial Advisory Board: In 2008, the publication's more than 40,000 subscribers were asked to identify products and vendors that represented outstanding achievement in legal technology in 25 categories.

### **About Law Technology News**

*Law Technology News* provides timely information and insight into the latest technologies, products and services available for the legal marketplace. LTN is distributed to more than 40,000 selected subscribers and is also available on the Web at <http://www.lawtechnologynews.com>. The magazine is published by Incisive Media, a leading global provider of specialized business news and information.

### **About Payne Consulting Group**

Payne Consulting Group is a software training and development company headquartered in Seattle, WA. Donna Payne and Payne Consulting Group have authored twelve books on Microsoft products including: *Word 2003 for Law Firms*, and *Excel for Law Firms*. The company specializes in developing "Assistants" software including Metadata Assistant, Numbering, Style, Forms and Pleading Assistants. Payne also offers training, courseware, project management, and custom development. Payne is an original member of the Microsoft Legal Advisory Council, the American Bar Association, and the American Society of Journalists and Authors.

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